

**WAREHOUSE EMPLOYEES UNION
LOCAL NO. 730 AND CONTRIBUTING COMPANIES'
PREPAID LEGAL SERVICES FUND**

FOURTH QUARTER 2017

ADMINISTRATIVE MANAGER'S REPORT

FOURTH QUARTER 2017 CONTRIBUTIONS
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EMPLOYER	RATE	HOURS	PARTICIPANTS	CONTRIBUTIONS
CANADA DRY	\$0.07	110,576.27	223	\$ 7,740
DPI MID ATLANTIC	\$0.07	97,403.72	208	\$ 6,818
EIGHT O'CLOCK COFFEE	\$0.07	21,613.25	51	\$ 1,513
GIANT 922	\$0.07	7,360.00	15	\$ 515
GIANT RECYCLING	\$0.07	8,904.50	19	\$ 623
GIANT WAREHOUSE	\$0.07	105,349.00	233	\$ 7,374
SAFEWAY, INC	\$0.07	133,160.00	241	\$ 9,321
UNION LOCAL 730	\$0.07	2,132.00	5	\$ 149
WASHINGTON FOOD	\$0.07	1,859.00	4	\$ 130

TOTAL		488,357.74	999	\$ 34,183
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AVERAGE HOURLY INCOME	\$0.07
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FOURTH QUARTER 2017 EXPENSES

BENEFIT EXPENSES	AMOUNT	AVG. HRLY. COST	PERCENTAGE
STEVEN M. SINDLER	\$ 22,711	\$ 0.047	62.43%
SUBTOTAL	\$ 22,711	\$ 0.047	62.43%

OPERATING EXPENSES	AMOUNT	AVG. HRLY. COST	PERCENTAGE
ADMINISTRATION	\$ 5,482	\$ 0.011	15.07%
MISCELLANEOUS	\$ 8,188	\$ 0.016	22.51%
SUBTOTAL	\$ 13,670	\$ 0.027	37.57%

TOTAL EXPENSES	\$ 36,381	\$ 0.074	100.00%
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MISCELLANEOUS
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MISCELLANEOUS EXPENSES	AMOUNT	AVG. HRLY. COST	PERCENTAGE
ATLANTA CAPITAL MNGMT	\$ 316	\$ 0.001	0.869%
CONFERENCE	\$ 4,026	\$ 0.008	11.066%
IFEBP DUES	\$ 1,205	\$ 0.002	3.312%
INVESTMENT PERFORMANCE SERVICES	\$ 625	\$ 0.001	1.718%
LEGAL	\$ 1,060	\$ 0.002	2.914%
MEETING	\$ 40	\$ -	0.110%
PNC INVESTMENT MGMT FEE	\$ 87	\$ -	0.239%
POSTAGE	\$ 745	\$ 0.002	2.048%
PRINTING	\$ 84	\$ -	0.231%

TOTAL	\$ 8,188	\$ 0.016	22.51%
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2017 QUARTERLY RECAP
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	FIRST 2017	SECOND 2017	THIRD 2017	FOURTH 2017	TOTAL
CONTRIBUTIONS	\$ 33,859	\$ 35,771	\$ 36,603	\$ 34,183	\$ 140,416
MISCELLANEOUS	\$ -	\$ -	\$ -	\$ -	\$ -
INTEREST & DIVIDENDS	\$ 3,994	\$ 3,984	\$ 3,539	\$ 4,651	\$ 16,168
TOTAL INCOME	\$ 37,853	\$ 39,755	\$ 40,142	\$ 38,834	\$ 156,584

BENEFIT EXPENSES					
PROVIDER	\$ 18,213	\$ 28,102	\$ 14,662	\$ 22,711	\$ 83,688
SUBTOTAL	\$ 18,213	\$ 28,102	\$ 14,662	\$ 22,711	\$ 83,688

OPERATING EXPENSES					
ADMINISTRATION	\$ 5,896	\$ 5,878	\$ 5,669	\$ 5,482	\$ 22,925
MISCELLANEOUS	\$ 4,056	\$ 5,375	\$ 17,646	\$ 8,188	\$ 35,265
SUBTOTAL	\$ 9,952	\$ 11,253	\$ 23,315	\$ 13,670	\$ 58,190

TOTAL EXPENSES	\$ 28,165	\$ 39,355	\$ 37,977	\$ 36,381	\$ 141,878
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TOTAL INCOME	\$ 37,853	\$ 39,755	\$ 40,142	\$ 38,834	\$ 156,584
TOTAL EXPENSES	\$ 28,165	\$ 39,355	\$ 37,977	\$ 36,381	\$ 141,878
SURPLUS (DEFICIT)	\$ 9,688	\$ 400	\$ 2,165	\$ 2,453	\$ 14,706
AVERAGE HOURLY INCOME	\$ 0.08	\$ 0.08	\$ 0.08	\$ 0.08	\$ 0.08
AVERAGE HOURLY EXPENSES	\$ 0.06	\$ 0.08	\$ 0.07	\$ 0.07	\$ 0.07
SURPLUS (DEFICIT)	\$ 0.02	\$ -	\$ 0.01	\$ 0.01	\$ 0.01

NUMBER OF PARTICIPANTS	1,073	1,070	1,091	999	1,058
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2016 QUARTERLY RECAP
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	FIRST 2016	SECOND 2016	THIRD 2016	FOURTH 2016	TOTAL
CONTRIBUTIONS	\$ 41,417	\$ 38,506	\$ 34,484	\$ 38,759	\$ 153,166
MISCELLANEOUS	\$ -	\$ -	\$ -	\$ -	\$ -
INTEREST & DIVIDENDS	\$ 2,362	\$ 3,027	\$ 2,826	\$ 2,947	\$ 11,162
TOTAL INCOME	\$ 43,779	\$ 41,533	\$ 37,310	\$ 41,706	\$ 164,328

BENEFIT EXPENSES					
PROVIDER	\$ 19,492	\$ 15,544	\$ 14,127	\$ 22,285	\$ 71,448
SUBTOTAL	\$ 19,492	\$ 15,544	\$ 14,127	\$ 22,285	\$ 71,448

OPERATING EXPENSES					
ADMINISTRATION	\$ 5,589	\$ 5,749	\$ 5,724	\$ 6,155	\$ 23,217
MISCELLANEOUS	\$ 10,747	\$ 7,943	\$ 5,463	\$ 7,648	\$ 31,801
SUBTOTAL	\$ 16,336	\$ 13,692	\$ 11,187	\$ 13,803	\$ 55,018

TOTAL EXPENSES	\$ 35,828	\$ 29,236	\$ 25,314	\$ 36,088	\$ 126,466
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TOTAL INCOME	\$ 43,779	\$ 41,533	\$ 37,310	\$ 41,706	\$ 164,328
TOTAL EXPENSES	\$ 35,828	\$ 29,236	\$ 25,314	\$ 36,088	\$ 126,466
SURPLUS (DEFICIT)	\$ 7,951	\$ 12,297	\$ 11,996	\$ 5,618	\$ 37,862

AVERAGE HOURLY INCOME	\$ 0.09	\$ 0.08	\$ 0.08	\$ 0.08	\$ 0.08
AVERAGE HOURLY EXPENSES	\$ 0.07	\$ 0.05	\$ 0.05	\$ 0.07	\$ 0.06
SURPLUS (DEFICIT)	\$ 0.02	\$ 0.03	\$ 0.03	\$ 0.01	\$ 0.02

NUMBER OF PARTICIPANTS	1,076	1,125	1,033	1,117	1,088
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FOURTH QUARTER 2017 UTILIZATION

STEVEN M. SINDLER

CATEGORY	TYPE	NEW CASES	ATTORNEY HOURS	PARALEGAL HOURS	HOURLY RATE	TOTAL CHARGES
01	ADVISE AND CONSULTATION	17	18.00	0.00	\$ 110	\$ 1,980
02	WILL	1	3.70	0.00	\$ 110	\$ 407
03	FAMILY	0	8.38	0.00	\$ 110	\$ 922
04	REAL ESTATE	0	0.00	0.00	\$ 110	\$ 0
05	TRAFFIC	7	61.70	0.00	\$ 110	\$ 6,787
06	CRIMINAL	4	10.90	0.00	\$ 110	\$ 1,199
07	JUVENILE	0	0.00	0.00	\$ 110	\$ 0
08	PROBATE/ESTATE	0	0.00	0.00	\$ 110	\$ 0
09	CIVIL PROCEEDINGS	12	105.10	0.00	\$ 110	\$ 11,416

TOTALS		41	207.78	0.00		\$22,711
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ALL HOURS
ADJUSTED HOURS
COST PER HOUR

207.78
207.78
\$ 109

FOURTH QUARTER 2017 CONTRACT INFORMATION

COMPANY	CURRENT RATE	RATE EFF. DATE	CBA EXPIRATION
CANADA DRY	\$0.07	02-27-15	02-26-20
DPI MID ATLANTIC	\$0.07	07-01-04	07-27-20
EIGHT O'CLOCK COFFEE	\$0.07	10-01-04	07-17-21
GIANT 922	\$0.07	04-28-11	06-23-18
GIANT RECYCLING	\$0.07	08-01-04	06-23-18
GIANT WAREHOUSE	\$0.07	05-30-04	05-14-22
SAFEWAY, INC	\$0.07	09-01-04	05-14-22
UNION LOCAL 730	\$0.07	05-30-04	Follows Giant Warehouse CBA
WASHINGTON FOOD	\$0.07	11-01-06	11-03-18

LEGAL
DELINQUENCY REPORT
As of December 31, 2017

NONE